

Title	EOL for Products Using Motorola iO270 iDEN module
Affected Products	ZyWAN-iDEN all variants
PCN #	PCN10005
Date	June 10, 2010

**Summary**

Motorola has announced a product end of life for the iO270 iDEN cellular module, which is used in Eurotech's ZyWAN-iDEN based products.

**Impact**

The ZyWAN-iDEN products are discontinued (End of Life).

Under the terms of our last time buy program, Eurotech will accept last time buy orders up to July 23, 2010.

**Eurotech Products Affected**

The affected products are summarized in the table below where "xx" is the variant number:

Part Number	Description
7060-14300-007-101	ZyWAN-iDEN1000-GPS-WiFi
7060-14300-006-101	ZyWAN-iDEN1000
Unique	Custom products using the Motorola iO270

**Effective Date**

This product change notice effective date is June 10, 2010.

**Migration Options**

Motorola is currently evaluating a new iDEN platform and as more information becomes available, a Eurotech representative will contact you. Please contact your regional sales manager to discuss this and other migration options.

**Last Time Buy Schedule**

Regardless of which migration option your company chooses to pursue, the last time buy of the iO270 wireless module from Motorola is scheduled for August 1, 2010 with the modules being built and shipped from Motorola by December 31, 2010. Eurotech is offering two last time buy options for our customers.

Title	EOL for Products Using Motorola iO270 iDEN module
Affected Products	ZyWAN-IDEN all variants
PCN #	PCN10004
Date	June 5, 2010

**Option 1:**

Eurotech will accept orders that are in-house by July 23, 2010 for Eurotech ZyWAN-iDEN1000 and ZyWAN-iDEN products.

**Option 2:**

For customers that cannot get budget approval for complete hardware sets in this timeframe, Eurotech can purchase the iO270 module under bonded stock in minimum lots of 100 pieces. You must place your last time buy order for the iO270 module from Eurotech by July 23, 2010 in minimum lot sizes of 100 pieces and will be invoiced ARO.

All last time buy orders are non-cancellable and non-returnable.

**Last Time Ship Schedule**

Eurotech will ship ZyWAN -IDEN product ordered in the last time buy order by July 23, 2010, in minimum lots of 10.

For customers committing to purchasing at least 100 ZyWAN IDEN units (LTB Over 100) by July 23, 2010, Eurotech will support shipments of units of at least 50% of the order by December 31, 2010 and remaining through July 31, 2011.

Contact your Eurotech regional sales manager for complete details of the Eurotech EOL Policy, including consignment inventory information.

**Key Date Summary**

Last Time Buy	July 23, 2010	General and LTB Over 100
Last Time Ship	December 31, 2010	General
Last Time Ship	At least 50% of the units shipped by December 31, 2010 and the remaining of order by July 31, 2011	LTB Over 100

**Special Considerations**

Customers with previously negotiated, special considerations will be handled separately.

Contact your Eurotech regional sales manager with any questions.