

Title	EOL for Products Using Ubiquiti Ministation WIFI module
Affected Products	Helios-WIFI all variants
PCN #	PCN13002
Date	Feb 04, 2013

Summary

Ubiquiti has announced a product end of life for the Ministation WIFI module, which is used in Eurotech's Helios-WIFI based products.

Impact

The Helios-WIFI products are discontinued (End of Life).

Under the terms of our last time buy program, Eurotech will accept last time buy orders up to February 22, 2013.

Eurotech Products Affected

The affected products are summarized in the table below:

Part Number	Description
930124-3408R	Helios, Enclosed Unit, Mobile Unit, 1.1GHZ,1GB,SVGA,4GB CF,WIFI,WRL&ESF
930124-3409R	Helios, Enclosed Unit, Mobile Unit, 1.1GHZ,1GB,SVGA,4GB CF,WIFI,WRL 4.2 & Denali
930124-3410R	Helios, Enclosed Unit, Mobile Unit - (custom Eurotech product)
930124-3411R	Helios, Enclosed Unit, Mobile Unit - (custom Eurotech product)
930124-3B03R	Helios, Enclosed Unit, Mobile Unit, 1.1GHZ,1GB,SVGA,4GB CF,WIFI,WES

Effective Date

This product change notice effective date is February 04, 2013.

Migration Options

Currently there is an external USB WIFI modem available from Radio Labs that is compatible with the Helios and can be installed into the locking USB connectors in the USB bay - <http://www.radiolabs.com/products/wireless/seed-usb-wifi-adapter.php> Note: Eurotech does not supply this external modem.

Please also look at the ReliaGATE 50-21 as a possible option to replace the functionality offered in the above listed versions of Helios. Please contact your regional sales manager to learn more about the ReliaGATE 50-21.

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Last Time Buy Schedule

Regardless of which migration option your company chooses to pursue, the last time buy of the Ministation WIFI module from Ubiquiti is scheduled for February 22, 2013. Eurotech is offering two last time buy options for our customers.

Option 1:

Eurotech will accept orders that are in-house by February 22, 2013 for Eurotech Helios-WIFI products.

Option 2:

For customers that cannot get budget approval for complete hardware sets in this timeframe, Eurotech can purchase the Ministation module under bonded stock in minimum lots of 100 pieces. You must place your last time buy order for the Ministation module from Eurotech by February 22, 2013 in minimum lot sizes of 100 pieces and will be invoiced upon arrival at the Eurotech facility.

All last time buy orders are non-cancellable and non-returnable.

Last Time Ship Schedule

Eurotech will ship last time buy Helios-WIFI product ordered in quantities less than 100 by July 31, 2013, in minimum lots of 10.

For customers committing to purchasing at least 100 Helios-WIFI (LTB equal to/greater than 100) by February 22, 2013 Eurotech will support shipments of units of at least 50% of the order by July 31, 2013 and remaining through December 31, 2013.

Contact your Eurotech regional sales manager for complete details of the Eurotech EOL Policy, including consignment inventory information.

Key Date Summary

Last Time Buy	February 22, 2013	General and LTB Over 100
Last Time Ship	July 31, 2013	General
Last Time Ship	At least 50% of the units shipped by July 31, 2013 and the remaining of order by December 31, 2013	LTB Over 100

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Special Considerations

Customers with previously negotiated, special considerations will be handled separately.

Contact your Eurotech regional sales manager with any questions.